

# Compliance Assistance for FINRA Member Firms



**RUNNING A BROKER-DEALER IS NOT EASY.  
M&A SECURITIES GROUP CAN HELP.**

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# The Relationship.



MAS

A BROKER DEALER WHOSE NON-PRODUCING PROFESSIONALS ARE FOCUSED ON COMPLIANCE AND ARE SPECIALIZED IN THE M&A SPACE.

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YOU

A BROKER DEALER WHO WISHES TO FOCUS ON YOUR BUSINESS INSTEAD OF BACK OFFICE COMPLIANCE RESPONSIBILITIES.

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**A BROKER-DEALER PARTNER.  
THE SECURITY OF COMPLIANCE.**



- ✓ Broker-Dealer registered with the SEC, FINRA, and the majority of our states;
- ✓ Home office comprised of all non-producing compliance staff;
- ✓ License independent contractor middle market M&A advisors and bankers assisting in institutional equity and debt raises;
- ✓ Provide customized compliance support to unaffiliated Broker-Dealers in the M&A Space;
- ✓ Our approach is tailored around the M&A process;
- ✓ We focus on compliance so you can focus on your clients.

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**Who is MAS?** Think of us as your compliance department down the hall...

# What are MAS' Core Values and Beliefs?



**SIMPLICITY.** A TERM NOT TYPICALLY USED WHEN DISCUSSING SECURITIES REGULATIONS, BUT AN EXPERIENCE THAT WE STRIVE TO PROVIDE WHEN YOU PARTNER WITH OUR BROKER-DEALER. WE MAKE EVERY EFFORT TO MINIMIZE IMPACT ON YOUR PROCESSES.

**CUSTOMIZATION.** OUR EXPERTISE IS IN COMPLIANCE AND THE DAY TO DAY RUNNING OF A NICHE BROKER-DEALER THAT WAS BUILT WITH THE BOUTIQUE M&A ADVISORY FIRM IN MIND. IF YOU TAKE A LOOK THROUGH FINRA, SEC OR STATE STATUES, YOU WILL NOT READILY FIND RULES WRITTEN ABOUT MIDDLE-MARKET M&A ADVISORY. YOU WILL FIND RULES WRITTEN WITH THE RETAIL STOCKBROKER IN MIND. OUR PROCESSES WERE CREATED AROUND WHAT YOU ALREADY DO – A CUSTOMIZED COMPLIANCE APPROACH. YES, WE ARE A BROKER-DEALER, BUT WE ARE ALSO CREATIVE, INTERPRETIVE AND SOLUTION BASED.

**EVERY DEAL IS UNIQUE.** WE ARE OPPOSED TO BIG BOX, BLACK AND WHITE, RETAIL MENTALITY. ONE SIZE DOES NOT FIT ALL. WE DO NOT APPLY RULES IF THEY DO NOT APPLY. WE WILL NOT TREAT YOU LIKE A RETAIL REPRESENTATIVE. WE WILL NOT RUN YOUR BUSINESS FOR YOU. WE WILL TREAT YOU LIKE THE EXPERT THAT YOU ARE IN THE SOPHISTICATED SPACE THAT YOU SERVE.

# Level One – Routine Compliance Needs



1. Notification of applicable rule changes, regulatory notices; suggested amendments to written supervisory procedures;
2. Annual Supervisory Controls Audit;
3. Annual Report to Firm Management regarding Supervisory Controls;
4. Annual Cert Pursuant to Rule 3130;
5. Annual Needs Analysis and Written Training Plan;
6. Firm Element Continuing Education;
7. Annual Anti-Money Laundering Training;
8. Quarterly Compliance Certifications;
9. Annual Independent Anti-Money Laundering Audit;
10. Annual Review of Business Continuity Plan & Disclosure;
11. Electronic Regulatory Filings and Web CRD
12. Regulatory Element Notifications and Tracking

**CUSTOMIZATIONS ARE AVAILABLE.**

**Fees Due: please inquire with MAS. One year minimum.**

# Level Two – Compliance Partner



**In addition to all services listed in Level One**, we shall assist with:

1. Preparation of quarterly focus reports for FINOP review and submission;
2. Review of P&S Blotter;
3. Internal Examination and Testing;
4. Annual Risk Assessment;
5. Review of Advertising and Sales Literature;
6. Access to customized forms, templates, processes;
7. Annual Compliance Meeting Materials;
8. Annual Review of Form BD, BR and U-4s;
9. Manage and Track Firm and Rep Annual Renewals;
10. Assist with responses to any federal or state regulator;
11. Coordinate all required communications required for State Registrations at Firm Level;
12. Coordinate any applicable communications with state regulators regarding registered representatives;
13. Complete E&O Renewal Applications;
14. Complete Fidelity Bond Renewal Applications;
15. Unlimited Consultation to CCO and other firm members Regarding Compliance Matters

**CUSTOMIZATIONS ARE AVAILABLE.**

**Fees Due: Please inquire with MAS. One year minimum.**

# We invite you to give us a call.



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Your broker-dealer partner. The security of compliance.